



MONTGOMERY COUNTY OFFICE OF PROCUREMENT

MINORITY, FEMALE, AND DISABLED PERSONS (MFD) PROGRAM

ANNUAL REPORT

FISCAL YEAR 2006

TABLE OF CONTENTS

	Page
Section I – MFD Procurement Participation Report, FY 06	
Executive Summary of the MFD Program, FY 06	1-3
Comparison of MFD Contract Activity, FY 05 and FY 06	4
MFD Contract Activity Summary By Procurement Category, FY 06	4
Dollar Value to MFD Firms By Group	5
Professional Services	5
Nonprofessional Services	6
Goods	6
Construction	7
FY 06 MFD Utilization and FY 07 Goals	
Section II – MFD Participation By Requests for Proposals (RFPs), FY 06	
Total Dollars and Percent Value of RFPs to Each MFD Group	8
Number of Awards Made Under Each RFP to Each MFD Group	8
Number and Percent of Proposals Submitted By MFD and Non-MFD Group	9
FY 06 RFPs	9
Schedule of MFD Participation By RFP Activity for FY 06	10
Subtotals	10
Totals	10-11
Section III – MFD Participation By Selected Departments	
Procurements of Any Type Exceeding \$5 Million in the Aggregate or Procurements for Professional Services Exceeding \$1 Million in the Aggregate	12-22
Section IV – Exclusions and Waivers, FY 06	
Procurements Excluded from Goal – FY 06	23
MFD Compliance Waiver Summary – FY 06	24
Waiver Process	25
Summary of FY 06 MFD Waivers For Profit, Full and Partial, By Month and Reason	26
Details of FY 06 MFD Waivers For Profit, Full and Partial, By Month	27-42

EXECUTIVE SUMMARY **OF** **THE MINORITY, FEMALE, AND DISABLED PERSONS (MFD) PROGRAM** **FISCAL YEAR 2006**

The Montgomery County Office of Procurement is responsible for reporting annual minority, female, and disabled persons (MFD) procurement activity in accordance with Section 11B-23D of the Montgomery County Code, the Montgomery County Procurement Regulations.

Reporting data for four sections of the annual report include:

- MFD procurement participation;
- MFD participation by Request for Proposals (RFPs);
- MFD participation by selected departments;
Those with procurements for professional services exceeding \$1 million in the aggregate and/or procurements of any type exceeding \$5 million in the aggregate;
- Exclusion of dollars not subject to MFD goals;
- Waivers; and
- MFD goal achievement by procurement category.

The contents of this FY 06 report provide statistical data as to contract dollar awards and utilization of minorities in the procurement process compared to the availability of minority businesses in the geographical statistical area from Baltimore to Washington, D.C. The annual goals are established based on the availability of minority groups within each procurement category compared to the accomplishment of goals in the preceding fiscal year.

For FY 06, goals were established and met in all minority categories except for Hispanic, Women and Disabled Persons for professional services. Goals for Asian/Native Americans, women, and disabled persons were not achieved in nonprofessional services. Asian Americans, Native Americans, Women and Disabled Persons did not meet goals in goods. African Americans, Women and Disabled Persons did not meet goals in FY 06 in construction.

Although the MFD participation continues to progress in delivery of dollars and awards as well as vendor attitudes towards the procurement process, it is likely that the process for FY06 will have several structural changes as a result of the proposed Minority Disparity Study.

Since procurement activity is not constant and all procurement dollars are not subject to MFD participation, it is imperative that annually, the using departments with the Office of Procurement provide a strong commitment to the MFD program, not only through the procurement process, but also through departmentally authorized purchases. To increase minority interest and participation, the Office of Procurement updates its MFD database, provides seminars, and works with the Maryland Department of Transportation and the Council of Governments (COG) to combine fields of interest. The Office of Procurement and the Department of Economic Development coordinate outreach activities to small and minority businesses to enhance visibility, improve image, and provide opportunities.

Section I of the FY06 annual report includes the following:

- Comparison of MFD Contract Activity in FY05 and FY06
- FY06 Contract Activity Summary by Procurement Category
- FY06 Dollar Value to MFD Firms by Group
- FY06 Utilization
- FY06 goals

There are a number of factors that may have had an adverse effect on the County's achieving the designated goal in all categories. These factors are based on analyzing, both qualitatively and quantitatively, information that results from gathering data, counseling sessions, procurement seminars, and reports. Considering the factors, the following can be attributed to procurement categories when minorities did not achieve the FY 06 designated goal.

Economic Conditions: Between 1990 and 2004, Montgomery County has grown by 15.4%, which outpaces state and U.S. growth. In fact, 45% of Maryland's foreign-born population resides in Montgomery County. In FY06 the County faced severe revenue shortfalls related to downturns in the economy after a solid four years of growth. Despite the uncertainties of future revenues the tax base has increased as high levels of immigration continue. This increase in the minority population will impact the MFD program as demand for more goods, services and construction is created.

Database: Since FY02 the Office of Procurement has undertaken two mass mailings to vendors to request new applications be submitted. The application requires the vendor to identify the goods/services or construction they provide. These goods, services or construction are coded according to the classification system of the National Institute of Governmental Purchasing (NIGP). This is the accepted coding system that is nationally recognized in procurement offices. Minority vendors have not met the NIGP commodity code update expectations. A substantial number of minority vendors failed to submit updated applications. Funds are needed to purge the database and establish an on-line MFD database that can be accessed and updated by the MFD firms. This on-line reporting will be beneficial to anyone needing MFD information, inasmuch as the MFD data tends to be transient.

Certification of MFD Firms: In addition to the database change requiring firms to resubmit their vendor application, minority firms are required to be certified by any one of the following agencies:

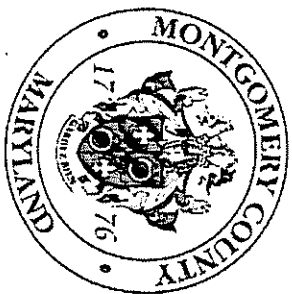
- The Maryland Department of Transportation (MDOT)
- The Washington Metropolitan Area Transit Authority (WMATA)
- The Small Business Administration (SBA) 8(a).

Many businesses report that the process of seeking MDOT certification is time consuming, and the WMATA application submission process cumbersome; it takes approximately six months to a year to receive certification and some firms are not organized to start the process.

Perception of Montgomery County: The perception of minority vendors is that the opportunities are limited and trying to get a contract is not available to minorities. This is a misconception perceived by the minority firm that may relate directly to the rules and regulations of the procurement process. The attitudes of contract administrators towards minority firms doing business or attempting to do business are often viewed by vendors as negative.

Recommendations:

- Increase outreach activities to African-Americans, women and disabled persons
- Continue to request funds in the FY06 Budget for outreach activity expenditures
- Coordinate new activities with state and local jurisdictions
- Partner with other local public procurement agencies to participate in fairs, seminars and conferences
- Develop an on-line MFD database



MONTGOMERY COUNTY OFFICE OF PROCUREMENT

SECTION I

MFD PROCUREMENT PARTICIPATION REPORT

FISCAL YEAR 2006

Comparison of MFD Contract Activity: FY 05 and FY 06

Fiscal Year	Total Dollar Value of Awards*	Total Dollar Value of MFD Awards	Total Number of Awards	Total Number of Awards to MFD	Percent of Total Dollars to MFD	Percent of Number of Awards to MFD
FY 06	\$403,303,976	\$76,988,963	6,915	2,451	19.09%	35.44%
FY 05	\$393,288,743	\$89,434,444	6,592	2,327	22.74%	35.30%

* Awards subject to MFD goal.

MFD Contract Activity Summary By Procurement Category, FY 06

Procurement Category	Total Dollar Value of Awards*	Total Dollar Value of MFD Awards	Total Number of Awards	Total Number of Awards to MFD	Percent of Total Dollars to MFD	Percent of Number of Awards to MFD
Professional Services	\$145,387,799	\$17,797,153	1,651	722	12.24%	43.73%
Nonprofessional Services	\$125,124,043	\$25,043,319	3,042	1,102	20.01%	36.23%
Goods	\$49,605,114	\$4,294,194	1,959	424	8.66%	21.64%
Construction	\$83,187,021	\$29,854,297	263	203	35.89%	77.19%

* Awards subject to MFD goal.

Dollar Value to MFD Firms By Group, FY 06

Professional Services

Total Dollars Subject to Goal: \$145,387,799 Total Actions: 1,651

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$2,164,953	1.49%	100	6.06%	N/A
Hispanic American	\$321,456	0.22%	17	1.03%	1.00%
Asian/Native American	\$8,352,077	5.74%	484	29.32%	N/A
Female	\$6,921,667	4.76%	120	7.27%	10.00%
Disabled	\$37,000	0.03%	1	.06%	.75%
Total	\$17,797,153	12.24%	722	43.73%	11.75%

*Goals subject to FY 06 utilization.

Nonprofessional Services

Total Dollars Subject to Goal: \$125,124,043 Total Actions: 3,042

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$8,370,670	6.69%	344	11.31%	N/A
Hispanic American	\$6,123,503	4.89%	144	4.73%	N/A
Asian/Native American	\$560,538	0.45%	391	12.85%	3.00%
Female	\$9,742,272	7.79%	209	6.87%	12.00%
Disabled	\$246,336	0.20%	14	0.46%	.75%
Total	\$25,043,319	20.01%	1,102	36.23%	15.75%

*Goals subject to FY 06 utilization.

Dollar Value to MFD Firms By Group, FY 06

Goods

Total Dollars Subject to Goal: \$49,605,114 Total Actions: 1,959

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$615,081	1.24%	97	4.95%	N/A
Hispanic American	\$1,073,385	2.16%	6	.31%	N/A
Asian/Native American	\$769,062	1.55%	188	9.60%	4.00%
Female	\$1,836,666	3.70%	133	6.79%	12.00%
Disabled	\$0	0%	0	0%	.75%
Total	\$4,294,194	8.66%	424	21.64%	16.75%

*Goals subject to FY 05 utilization.

Construction

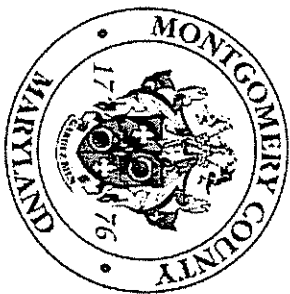
Total Dollars Subject to Goal: \$83,187,021 Total Actions: 263

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$542,366	.65%	12	4.56%	3.00%
Hispanic American	\$16,816,497	20.22%	87	33.08%	N/A
Asian/Native American	\$5,565,585	6.69%	57	21.67%	N/A
Female	\$6,929,849	8.33%	47	17.87%	10.00%
Disabled	\$0	0%	0	0%	0.75%
Total	\$29,854,297	35.89%	203	77.19%	13.75%

*Goals subject to FY 06 utilization.

FY '06 MFD Utilization AND FY '07 Goals

	Prime Contractor	Subcontractor	Total			FY '06 Goals	County Utilization	FY'06 Availability	FY'06 Difference	FY '07 Goals	
			A	B	A						
Professional Services											
African American Hispanic American Asian/Native American Women Disabled Subtotal		1,735,225	Subject to MFD procurement goal:	\$ 145,387,799	1651	N/A	1.49%	1.01%	0.48%	N/A	
		\$ 42	\$ 429,729	58	\$ 2,164,953	100	0.22%	0.29%	-0.07%	1.00%	
		\$ 6	\$ 102,496	11	\$ 321,456	17	1.00%	0.83%	-4.91%	N/A	
		\$ 7,153,603	\$ 1,198,474	395	\$ 8,352,077	484	N/A	5.74%	9.63%	-4.87%	10.00%
		\$ 6,311,420	\$ 610,247	59	\$ 6,921,667	120	10.00%	4.76%	0.75%	-0.72%	0.75%
		\$ 37,000	\$ -	0	\$ 37,000	1	0.75%	0.03%	0.75%	-0.27%	
	\$ 15,456,207	\$ 2,340,946	199	\$ 17,797,153	722		12.24%	12.51%			
Non-professional Services											
African American Hispanic American Asian/Native American Women Disabled Subtotal		4,892,277	Subject to MFD procurement goal:	\$ 125,124,043	3042	N/A	6.69%	2.90%	3.79%	N/A	
		\$ 54	\$ 3,478,393	290	\$ 8,370,670	344	N/A	4.89%	0.98%	3.91%	N/A
		\$ 5,379,677	\$ 743,827	31	\$ 6,123,503	144	N/A	0.45%	2.83%	-2.38%	3.00%
		\$ -	\$ 560,539	388	\$ 560,538	391	3.00%	0.45%	11.94%	-4.15%	12.00%
		\$ 7,207,261	\$ 2,535,012	98	\$ 9,742,272	209	12.00%	7.79%	0.75%	-0.55%	0.75%
		\$ 194,453	\$ 51,883	12	\$ 246,336	14	0.75%	0.20%	19.40%	0.61%	
	\$ 17,673,667	\$ 7,369,653	293	\$ 25,043,319	1102		20.01%				
Goods											
African American Hispanic American Asian/Native American Women Disabled Subtotal		156,643	Subject to MFD procurement goal:	\$ 49,605,114	1959	N/A	1.24%	1.29%	-0.05%	2.00%	
		\$ 27	\$ 458,439	70	\$ 615,081	97	N/A	2.16%	0.57%	1.59%	N/A
		\$ 49,000	\$ 1,024,366	4	\$ 1,073,365	6	N/A	1.55%	3.86%	-2.31%	4.00%
		\$ 286,626	\$ 482,436	179	\$ 769,062	188	4.00%	3.70%	11.09%	-7.39%	12.00%
		\$ 1,669,738	\$ 146,929	40	\$ 1,836,666	133	12.00%	0.00%	0.75%	-0.75%	0.75%
		\$ -	\$ -	0	\$ -	0	0.75%	8.66%	17.56%	-8.90%	
	\$ 2,182,006	\$ 2,112,189	131	\$ 4,294,194	424						
Construction											
African American Hispanic American Asian/Native American Women Disabled Subtotal		-	Subject to MFD procurement goal:	\$ 83,187,021	263	3.00%	0.65%	2.23%	-1.58%	3.00%	
		\$ 0	\$ 542,367	12	\$ 542,366	12	N/A	20.22%	2.09%	18.13%	N/A
		\$ 15,588,050	\$ 1,228,448	6	\$ 16,816,497	87	N/A	6.69%	3.54%	3.15%	N/A
		\$ 5,250,282	\$ 315,303	5	\$ 5,565,585	57	N/A	8.33%	9.98%	-1.65%	10.00%
		\$ 2,349,088	\$ 4,580,761	23	\$ 6,929,849	47	10.00%	0.00%	0.75%	-0.75%	0.75%
		\$ -	\$ -	0	\$ -	0	0.75%	35.89%	18.59%	17.30%	
	\$ 23,187,420	\$ 6,666,878	157	\$ 29,854,297	203						
Total subject to MFD procurement goal: \$ 403,303,976 6915											
Total MFD procurement: \$ 76,988,963 2451											
19.09%											



MONTGOMERY COUNTY OFFICE OF PROCUREMENT

SECTION II

MFD PARTICIPATION BY REQUESTS FOR PROPOSALS (RFPs)

FISCAL YEAR 2006

Total Dollars and Percent Value of RFPs to Each MFD Group

Groups	Total Dollars	Percent of Dollars
African American	\$147,208,659	8.45%
Hispanic American	\$6,775,000	4.60%
Asian/Native American	\$24,059,350	16.34%
Female	\$1,362,000	0.93%
Disabled	\$0	0%
Total Dollar Awards to MFD Firms	\$44,628,350	30.32%
Total Dollar Awards to Non-MFD Firms	\$102,580,309	69.68%
Total Dollar Value of RFP Awards	\$147,208,659	100.00%

Number of Awards Made Under Each RFP to Each MFD Group

Groups	Number of Awards
African American	4
Hispanic American	2
Asian/Native American	2
Female	3
Disabled	0
Total Awards to MFD Firms	11
Total Awards to Non-MFD Firms	68
Total Awards	79

Number and Percent of Proposals Submitted By MFD and Non-MFD Group

Groups	Number of Proposals	Percent of Proposals
Non-MFD	201	86.27%
African American	11	4.72%
Hispanic American	4	1.72%
Asian/Native American	7	3.00%
Female	10	4.29%
Disabled	0	0%
Total Number of Proposals	233	100.00%

FY 06 RFPs

Below is a summary of the MFD participation of 233 RFPs* issued by the Office of Procurement in FY 06. A detailed description of the frequency and dollar value of MFD participation is provided in the following pages.

Total Awards To MFD Firms	11
Total Awards to Non-MFD Firms	68
Total Awards	79
Total Dollar Value of RFPs	\$147,208,659
Total Dollar Value of MFD Firms	\$44,628,350
Total Dollar Value to Non-MFD Firms	\$102,580,309
Percent of Dollars to MFD Firms	30.32%
Percent of Dollars to Non-MFD Firms	69.68%
Percent of Awards to MFD Firms	13.92%

*This page includes RFPs only, not IFBs.

SCHEDULE OF MFD PARTICIPATION BY RFP ACTIVITY FOR FY 06
FY 06 MFD ANNUAL REPORT IN COMPLIANCE WITH MCC REGULATION 11B-61(7)

SUBTOTALS

RFP #	Total Responses to RFP	Responses by Group							% of Responses by MFD	Awards Made by Group							% of Awards by MFD	\$ Value by Group							MFD %	Total Contract Value
		1	2	3	4	5	6	7		1	2	3	4	5	6	7		1	2	3	4	5	6	7		
5427000013	1	1							0%								0%	907,500							0%	\$907,500
5451001083	2	2							0%								0%	155,470							0%	\$155,470
5648100132	1					1			100%						1		100%	50,000							100%	\$50,000
5761000037	1	1							0%								0%	600,000							0%	\$600,000
54744000147A	5	5							0%								0%	1,600,000							0%	\$1,600,000
5644300103	2	2							0%								0%	600,655							100%	\$600,655
5645230101	1	1							0%						1		100%								0%	\$162,000
5506030271	5	4				1			17%								0%	162,000							0%	\$5,540,385
5474000159AA	4	4							0%								0%	5,540,385							0%	\$5,122,675
5801000005AA	5	4				1			20%								0%	5,122,675							0%	\$200,000
5648190007	4	4							0%								0%	200,000							0%	\$496,750
5182000013	3	3							0%								0%	496,750							0%	\$75,000
5642010003AA	3	3							0%								0%	75,000							0%	\$349,626
5644260107AA	1	1							0%								0%	349,626							0%	\$675,000
5648160003AA	3	3							0%								0%	675,000							0%	\$100,000
5346000032	9	8				1			11%								0%	100,000							0%	\$600,000
5641010004	2	2							0%								0%	600,000							28%	\$3,850,000
6426000071AA	6	4	1			1			33%						1		33%	2,772,000							0%	\$2,400,000
5646150103AD	17	10	3	1		1	2		41%								0%	2,400,000							0%	\$5,545,887
6331000130	1	1							0%								0%	5,545,887							0%	\$650,000
5506050078	9	8	1						11%								0%	650,000							0%	\$10,588,465
5331000138	4	4							0%								0%	10,588,465							0%	\$494,400
5331000136	6	6							0%								0%	494,400							0%	\$1,421,920
5331000137	2	2							0%								0%	1,421,920							0%	\$172,000
6648050165AA	1	1							0%								0%	160,000							0%	\$50,000
6648080109AA	1	1							0%								0%	50,000							0%	\$480,000
6504510021AA	4	4							0%								0%								0%	
5646150104	1	1							0%								0%								0%	
6481000124	2	2							0%								0%								0%	
6644120173AA	107	93	5	2	1	1	5	0	13%	35	0	0	0	0	3	0	8%	\$42,529,733	\$0	\$0	\$0	\$0	\$1,362,000	\$0	3%	\$43,891,733
Subtotals:38																										

Groups: 1 - Nonminority 2 - African American 3 - Hispanic American 4 - Asian American 5 - Native American 6 - Female 7 - Disabled

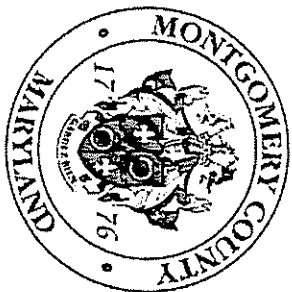
SCHEDULE OF MFD PARTICIPATION BY RFP ACTIVITY FOR FY 06

FY 06 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)

TOTALS

RFP #	Total Responses to RFP	Responses by Group							% of Responses by MFD	Awards Made by Group							% of Awards by MFD	Value by Group							% MFD Value	Total Contract Value
		1	2	3	4	5	6	7		1	2	3	4	5	6	7		1	2	3	4	5	6	7		
6331000128	3	2	1						33%	1	1						50%	82,000	82,000						50%	\$164,000
6504510111	3	2			1				33%				1				100%	75,000							100%	\$24,000,000
6781000140	3	3							0%								0%	120,000							0%	\$120,000
6474000083	1	1							0%								60%	12,050,000	12,050,000	6,025,000					60%	\$30,125,000
5509000085	8	5	2	1					38%	2	2	1					0%	2,500,000							0%	\$2,500,000
650999213AA	3	3							0%								0%	105,000							0%	\$105,000
664615011	3	3							0%								0%	40,000							0%	\$40,000
66324000107	3	3							67%	1							0%	847,220							100%	\$847,220
6504510034AA	3	1			1				50%			1					100%			750,000					0%	\$750,000
6644330019	2	1							0%								0%	2,760,000							0%	\$2,760,000
6331000158	4	4							0%	2							0%	711,000							0%	\$711,000
6801000113AA	8	7			1				13%	1							0%	385,000							0%	\$385,000
6331000152	6	6							0%	1							0%	15,000,000							100%	\$15,000,000
6474000033	6	6							22%				1				100%	748,000							0%	\$748,000
6504510179AA	9	7			1				40%	1							0%	150,000							0%	\$150,000
6504510209AA	5	3					2		0%								0%	1,200,000							0%	\$1,200,000
6426000126	2	2							18%	2							0%	1,010,048							0%	\$1,010,048
6426000114	11	9	2						0%	1							0%	900,000							0%	\$900,000
6648190047AA	2	2							0%								0%								100%	\$300,000
5344000010	3	3							33%		1						100%	291,000	300,000						0%	\$291,000
6321000514AA	3	2	1						0%								0%	2,680,000							0%	\$2,680,000
6324000108AA	4	4							0%	2							0%	107,258							0%	\$107,258
6331000158	4	4							0%								0%	931,035							0%	\$931,035
6803000103AA	4	4							0%	1							0%	219,155							0%	\$219,155
6331000267AA	5	5							0%	1							0%	15,000,000							0%	\$15,000,000
6507000543	1	1							0%								0%	402,000							0%	\$402,000
6507000530	1	1							0%								0%	300,000							0%	\$300,000
6508000272	2	2							25%	1							0%	650,000							0%	\$650,000
6508000271	8	6			1				0%	1							0%	625,000							0%	\$625,000
6346000262	2	2							0%								0%	95,000							0%	\$95,000
634600014AA	2	2							0%	1							0%	66,860							0%	\$66,860
6346000020	1	1							0%								0%								0%	
6346000019	1	1							0%								0%	60,050,576	12,432,000	6,775,000	24,059,350				42%	\$103,316,926
Subtotal:33	126	108	6	2	5	0	5		14%	33	4	2	2	0	0	0	20%									
Totals:63	233	201	11	4	6	1	10	0	14%	68	4	2	2	0	3	0	14%	\$107,580,309	\$12,432,000	\$6,775,000	\$24,059,350	\$0	\$1,362,000	\$0	30%	\$147,208,659

Groups: 1 - Nonminority 2 - African American 3 - Hispanic American 4 - Asian American 5 - Native American 6 - Female 7 - Disabled



MONTGOMERY COUNTY OFFICE OF PROCUREMENT

SECTION III

MFD PARTICIPATION BY SELECTED DEPARTMENTS

FISCAL YEAR 2006

PROCUREMENTS OF ANY TYPE EXCEEDING \$5 MILLION IN THE AGGREGATE
OR
PROCUREMENTS FOR PROFESSIONAL SERVICES EXCEEDING \$1 MILLION IN THE AGGREGATE

Departmental MFD Participation
Fiscal Year 2006
Department of Fire and Rescue Services

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Awards to MFD Firms
Professional Services				
Subject to MFD	27	\$728,553		
African American	1	\$259	3.70%	.04%
Hispanic American	0	\$0	0%	0%
Asian/Native American	3	\$75,068	11.11%	10.30%
Female	1	\$55,635	3.70%	7.64%
Total MFD	5	\$130,962	18.52%	17.98%
Nonprofessional Services				
Subject to MFD	59	\$328,407		
African American	0	\$0	0%	0%
Hispanic American	1	\$3,500	1.69%	1.07%
Asian/Native American	0	\$0	0%	0%
Female	3	\$4,662	5.08%	1.42%
Total MFD	4	\$8,162	6.78%	2.49%
Goods				
Subject to MFD	210	\$7,567,614		
African American	12	\$3,915	5.71%	1.29%
Hispanic American	0	\$0	0%	0%
Asian/Native American	2	\$497	.95%	.01%
Female	15	\$75,078	7.14%	.99%
Total MFD	29	\$79,490	13.81%	1.05%
Construction				
Subject to MFD	0	\$0		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2006
Department of Police

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Awards to MFD Firms
Professional Services				
Subject to MFD	53	\$1,000,687		
African American	1	\$135	1.89%	.01%
Hispanic American	0	\$0	0%	0%
Asian/Native American	3	\$35,372	5.66%	3.53%
Female	8	\$84,605	15.09%	8.45%
Total MFD	12	\$120,112	22.64%	12.00%
Nonprofessional Services				
Subject to MFD	61	\$1,429,766		
African American	0	\$0	0%	0%
Hispanic American	1	\$32,000	1.64%	2.24%
Asian/Native American	2	\$254	3.28%	2.83%
Female	0	\$0	0%	0%
Total MFD	3	\$32,254	4.92%	2.26%
Goods				
Subject to MFD	86	\$1,765,909		
African American	1	\$400	1.16%	.02%
Hispanic American	0	\$0	0%	0%
Asian/Native American	2	\$49,532	2.33%	2.80%
Female	3	\$95,950	3.49%	5.43%
Total MFD	6	\$145,882	6.98%	8.26%
Construction				
Subject to MFD	0	\$0		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2006
Department of Environmental Protection

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Awards to MFD Firms
Professional Services				
Subject to MFD	27	\$1,776,727		
African American	4	\$78,499	14.81%	4.42%
Hispanic American	2	\$9,121	7.41%	.51%
Asian/Native American	2	\$96,698	7.41%	5.44%
Female	1	\$484	3.70%	.03%
Total MFD	9	\$184,802	33.33%	10.40%
Nonprofessional Services				
Subject to MFD	19	\$1,354,744		
African American	2	\$54,000	10.53%	3.99%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	6	\$787,743	31.58%	58.15%
Total MFD	8	\$841,743	42.11%	62.13%
Goods				
Subject to MFD	9	\$317,024		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	2	\$5,000	22.22%	1.58%
Total MFD	2	\$5,000	22.22%	1.58%
Construction				
Subject to MFD	0	\$0		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2006
Department of Recreation

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Awards to MFD Firms
Professional Services				
Subject to MFD	22	\$0		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
Nonprofessional Services				
Subject to MFD	420	\$5,901,074		
African American	0	\$0	0%	0%
Hispanic American	5	\$76,288	1.19%	1.29%
Asian/Native American	1	\$262	.24%	0%
Female	4	\$37,500	.95%	.64%
Total MFD	10	\$114,050	2.38%	1.93%
Goods				
Subject to MFD	119	\$572,759		
African American	14	\$4,290	11.76%	.75%
Hispanic American	0	\$0	0%	0%
Asian/Native American	1	\$190	.84%	.03%
Female	4	\$65,589	3.36%	11.45%
Total MFD	19	\$70,069	15.97%	12.23%
Construction				
Subject to MFD	0	\$0		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation

Fiscal Year 2006 Office of Human Resources

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Awards to MFD Firms
Professional Services				
Subject to MFD	107	\$72,790,057	11.21%	0.10%
African American	12	\$74,252	0%	0%
Hispanic American	0	\$0	2.80%	0.46%
Asian/Native American	3	\$335,146	3.34%	.03%
Female	4	\$24,834	17.76%	0.60%
Total MFD	19	\$434,232		
Nonprofessional Services				
Subject to MFD	41	\$1,496,172	26.83%	11.68%
African American	11	\$174,800	2.44%	19.14%
Hispanic American	1	\$286,392	7.32%	0.01%
Asian/Native American	3	\$200	29.27%	29.96%
Female	12	\$448,198	4.88%	3.47%
Disabled	2	\$51,883	70.73%	64.26%
Total MFD	29	\$961,473		
Goods				
Subject to MFD	12	\$1,034,483	16.67%	3.22%
African American	2	\$33,350	8.33%	92.28%
Hispanic American	1	\$954,640	8.33%	1.06%
Asian/Native American	1	\$11,000	16.67%	2.42%
Female	2	\$25,000	50.00%	98.99%
Total MFD	6	\$1,023,990		
Construction				
Subject to MFD	0	\$0	0%	0%
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2006
Department of Technology Services

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Awards to MFD Firms
Professional Services				
Subject to MFD	169	\$11,607,292	17.16%	2.14%
African American	29	\$248,601	0%	0%
Hispanic American	0	\$0	29.59%	21.89%
Asian/Native American	50	\$2,541,014	3.55%	1.48%
Female	6	\$172,132	50.30%	25.52%
Total MFD	85	\$2,961,747		
Nonprofessional Services				
Subject to MFD	399	\$11,096,447	41.61%	2.90%
African American	166	\$352,290	0%	0%
Hispanic American	0	\$0	1.75%	.20%
Asian/Native American	7	\$22,333	0%	0%
Female	0	\$0	43.36%	3.38%
Total MFD	173	\$374,623		
Goods				
Subject to MFD	178	\$3,767,912	6.74%	2.06%
African American	12	\$77,637	0%	0%
Hispanic American	0	\$0	10.11%	4.75%
Asian/Native American	18	\$178,883	8.43%	3.70%
Female	15	\$135,510	25.28%	10.51%
Total MFD	45	\$396,030		
Construction				
Subject to MFD	1	\$0	0%	0%
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0		

**Departmental MFD Participation
Fiscal Year 2006
Department of Public Libraries**

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Awards to MFD Firms
Professional Services				
Subject to MFD	11	\$381,131		
African American	3	\$7,316	27.27%	1.92%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Disabled	1	\$37,000	9.09%	9.71%
Total MFD	4	\$44,316	36.36%	11.63%
Nonprofessional Services				
Subject to MFD	15	\$304,352		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
Goods				
Subject to MFD	68	\$4,481,112		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	5	\$140,259	7.35%	3.13%
Female	0	\$0	0%	0%
Total MFD	5	\$140,259	7.35%	3.13%
Construction				
Subject to MFD	0	\$0		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2006
Department of Finance

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Awards to MFD Firms
Professional Services				
Subject to MFD	38	\$5,268,855	13.16%	.43%
African American	5	\$22,563	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	7	\$4,129,708	18.42%	78.38%
Total MFD	12	\$4,152,271	31.58%	78.81%
Nonprofessional Services				
Subject to MFD	13	\$117,134	0%	0%
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
Goods				
Subject to MFD	0	\$0	0%	0%
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2006
Department of Health and Human Services

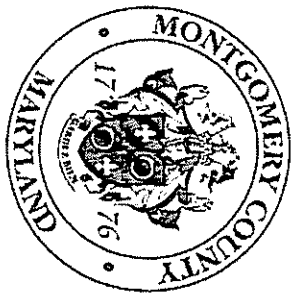
	Total Actions	Total Awards	% of Actions to MFD Firms	% of Awards to MFD Firms
Professional Services				
Subject to MFD	305	\$13,098,881		
African American	10	\$1,101,457	3.28%	8.41%
Hispanic American	4	\$215,960	1.31%	1.65%
Asian/Native American	29	\$1,482,999	9.51%	11.32%
Female	7	\$143,865	2.30%	1.10%
Disabled Persons	0	\$0	0%	0%
Total MFD	50	\$2,944,281	16.39%	22.48%
Nonprofessional Services				
Subject to MFD	60	\$619,848		
African American	7	\$47,549	11.67%	2.90%
Hispanic American	3	\$36,884	5.00%	5.95%
Asian/Native American	6	\$43,229	10.00%	6.97%
Female	2	\$75	3.33%	.01%
Total MFD	18	\$127,737	30.00%	20.61%
Goods				
Subject to MFD	96	\$1,147,472		
African American	17	\$11,903	17.71%	1.04%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	07%
Female	11	\$324,162	11.46%	28.25%
Total MFD	28	\$336,065	29.17%	29.29%
Construction				
Subject to MFD	1	\$140		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2006
Department of Corrections and Rehabilitation

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Awards to MFD Firms
Professional Services				
Subject to MFD	63	\$2,477,317		
African American	5	\$383,967	7.94%	15.50%
Hispanic American	1	\$3,000	1.59%	.12%
Asian/Native American	0	\$0	0%	0%
Female	6	\$105,380	9.52%	4.25%
Total MFD	12	\$492,347	19.05%	19.87%
Nonprofessional Services				
Subject to MFD	58	\$387,926		
African American	0	\$0	0%	0%
Hispanic American	1	\$3,000	1.72%	.77%
Asian/Native American	0	\$0	0%	0%
Female	1	\$200	1.72%	.05%
Disabled	1	\$26,533	1.72%	6.84%
Total MFD	3	\$29,733	5.17%	7.66%
Goods				
Subject to MFD	66	\$409,249		
African American	6	\$8,576	9.10%	2.10%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	1	\$65,000	1.52%	15.88%
Total MFD	7	\$73,576	10.61%	17.98%
Construction				
Subject to MFD	1	\$40,000		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian/Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2006
Department of Public Works and Transportation

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Awards to MFD Firms
Professional Services				
Subject to MFD	374	\$30,282,478		
African American	24	\$64,704	6.42%	.21%
Hispanic American	10	\$93,374	2.67%	.31%
Asian/Native American	45	\$3,442,869	12.03%	11.37%
Female	59	\$1,774,011	15.78%	5.86%
Total MFD	138	\$5,374,958	36.90%	17.75%
Nonprofessional Services				
Subject to MFD	1358	\$97,678,143		
African American	154	\$7,609,030	11.34%	7.79%
Hispanic American	129	\$5,482,304	9.50%	5.61%
Asian/Native American	33	\$282,876	2.43%	.29%
Female	171	\$7,303,904	12.59%	7.48%
Disabled Persons	11	\$167,920	.81%	.17%
Total MFD	498	\$20,846,034	36.67%	21.34%
Goods				
Subject to MFD	480	\$22,767,062		
African American	25	\$465,749	5.08%	2.05%
Hispanic American	5	\$118,745	1.04%	.52%
Asian/Native American	42	\$181,376	8.75%	.80%
Female	66	\$961,201	13.75%	4.22%
Total MFD	138	\$1,727,071	28.75%	7.59%
Construction				
Subject to MFD	248	\$82,370,553		
African American	12	\$542,366	4.84%	.66%
Hispanic American	85	\$16,375,505	34.27%	19.88%
Asian/Native American	49	\$5,236,270	19.76%	6.36%
Female	47	\$6,929,849	18.95%	8.41%
Total MFD	193	\$29,083,990	77.82%	35.31%



MONTGOMERY COUNTY OFFICE OF PROCUREMENT

SECTION IV

MFD EXCLUSIONS AND WAIVERS

FISCAL YEAR 2006

Procurements Excluded From Goal : FY 06

1. Exclusion By Regulations:

The total dollar value of all procurement transactions in FY 06 which by regulation were not subject to the minority business goals were:

Category of Procurement	Dollar Value
Grants	\$51,368,803
Public Entities	\$57,101,254
Total	\$108,470,057

2. Exclusion By Waiver:

The total dollar value of contracts awarded with a waiver from minority business contracting requirements was \$45,111,283.

The total dollar value of all original formal or informal procurements in FY 06 which were valued at \$5,000 for agency direct purchase is not included in our centralized procurement data reporting system. For example, it does not include agency direct purchases, petty cash procurements, or requisitions to the school board (MCPS) warehouse.

MFD Compliance Waiver Summary – FY 06

A.	Total Value Subject to MFD Goals	\$403,303,976
B.	Total MFD Dollars Waived	\$45,111,283
C.	Total Dollar Value of MFD Awards	\$76,988,963
D.	Total Number of MFD Awards	2,451
E.	Waiver Actions (Partial and Full)	295
	Partial: 46	
	Full: 249	
F.	Percent of Contract Dollars Waived (B Divided by A)	11.18%
G.	Percent of Total Dollars to MFDs (C Divided by A)	19.09%

Waiver Process

The Director, Office of Procurement, may determine that a contractor has or has not satisfied the MFD requirement. The determination to waive the MFD requirements is based on the rationale that subcontracting can not be effected. Examples of reasons for each type of waiver are provided on this page. On the next page, a number corresponding to the number of the reason for waiver given below (1 to 5) is used in the summary table of FY 06 waivers for profit.

The goal-setting process is intended to determine in advance of a contract the reasonable expectation that the awardee shall exercise good faith. At any time, the Director, Office of Procurement, may request a waiver, or the prospective contractors on their own initiative may request a waiver. The contractor must explain in writing to the Director why the goal could not be achieved. This explanation must demonstrate that the prime contractor's failure to meet the goal is for reasons beyond the contractor's control.

Reasons for Waivers

1. Good-Faith Efforts Impaired

The prime contractor, in its effort to comply with MFD requirements, is also required to meet delivery schedules set by the County which can not be met by the proposed MFD subcontractor(s), whose costs are in excess of those presented by the prime contractor to the County. The result is that the prime contractor and the prospective minority firm cannot come to terms.

2. MFD Unavailable/Not Identifiable

The apparent awardee, after extensive efforts and often with the support of the Office of Procurement MFD Program, is unable to identify a minority firm which performs the type of work called for in the solicitation. MFD firms which possess the required financial and experience capabilities are unavailable for additional work at the time the prime contractor requests their participation.

3. MFD Involvement Inappropriate

Montgomery County agencies acquire manufactured goods through distributors which have exclusive rights from the manufacturer for the provision of the product. The product is delivered from the manufacturer through the distributor directly to the County.

4. MFD Would Diminish Purpose of the Contract

The prime contractor expects MFD participation in a major roofing project, but the project has moved forward without an MFD firm. The known MFD firm in the roofing business does not possess the manufacturer's certification as an approved applicator.

5. Partial Waiver

A partial waiver addresses many circumstances. For example, when the prime contractor has achieved compliance that has not fully satisfied the goal (i.e., fails to achieve full compliance), a written request is required to explain the reasons why the prime contractor failed to achieve the goal.

Summary of FY 06 MFD Waivers, For Profit, Full and Partial, By Month and Reason

Month	Reason For Waiver					Total Waivers
	1	2	3	4	5	
July, 2005	0	0	14	0	1	15
August, 2005	0	0	3	0	2	5
September, 2005	0	0	29	0	2	31
October, 2005	0	0	5	0	2	7
November, 2005	0	0	21	0	4	25
December, 2005	0	0	19	0	5	24
January, 2006	0	0	15	0	3	18
February, 2006	0	0	18	0	5	23
March, 2006	0	0	17	0	2	19
April, 2006	0	0	19	0	1	20
May, 2006	0	0	29	0	4	33
June, 2006	0	0	60	0	15	75
Totals:	0	0	249	0	46	295
Total Value of Waivers:	\$0	\$0	\$31,118,359	\$0	\$13,992,924	\$45,111,283

July 2005 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
KHI Services, Inc.	Professional Services	HHS	\$800,000	\$160,000	100%	\$160,000	3
Marlow Sports, Inc.	Goods	FRS	\$70,000	\$14,000	100%	\$14,000	3
CWH Research, Inc.	Professional Services	OHR	\$96,117	\$19,223	100%	\$19,223	3
Auto Hydraulics	Nonprofessional Services	DPWT	\$102,000	\$20,400	100%	\$20,400	3
Dynasty Equipment Corp.	Goods	DPWT	\$96,250	\$19,250	100%	\$19,250	3
Personalized Classics, Inc.	Goods	REC	\$1,321,464	\$264,293	100%	\$264,293	3
Comcast Cablevision	Nonprofessional Services	CORR	\$66,963	\$13,393	100%	\$13,393	3
Americare Products, Inc.	Goods	CORR	\$69,260	\$13,852	100%	\$13,852	3
Juice Company	Nonprofessional Services	CORR	\$12,200	\$2,440	100%	\$2,440	3
Schmidt Baking Company	Goods	CORR	\$52,000	\$10,400	100%	\$10,400	3
Senior Care Advocates, Inc.	Professional Services	HHS	\$660,655	\$132,131	100%	\$132,131	3
Maryland Fire Equipment	Goods	FRS	\$67,000	\$13,400	100%	\$13,400	3
SpaceSaver Systems Corp.	Goods	POL	\$300,000	\$60,000	100%	\$60,000	3
Gilling Corporation	Goods	DPWT	\$2,500,000	\$500,000	100%	\$500,000	3
Harland J. Shoemaker	Nonprofessional Services	DPWT	\$600,000	\$120,000	75%	\$90,000	5
Monthly Total			\$6,813,909	\$1,362,782		\$1,332,782	

August 2005 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Concrete General, Inc.	Construction	DPW/T	\$29,708,069	\$5,941,614	9%	\$524,774	5
C&C Farms, Inc.	Nonprofessional Services	DPW/T	\$65,000	\$13,000	75%	\$9,750	5
James Walker	Nonprofessional Services	DPW/T	\$100,000	\$20,000	100%	\$20,000	3
Tevin's Tree	Nonprofessional Services	DPW/T	\$100,000	\$20,000	100%	\$20,000	3
Thomson West	Professional Services	SAO	\$66,768	\$13,354	100%	\$13,354	3
Monthly Total			\$30,039,837	\$6,007,968		\$587,878	

September 2005 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Master Technologies	Goods	DTS	\$150,000	\$30,000	100%	\$30,000	3
JDG Associates Ltd.	Professional Services	OHR	\$50,000	\$10,000	100%	\$10,000	3
Dairy Maid Dairy, Inc.	Goods	CORR	\$560,000	\$112,000	100%	\$112,000	3
CSV Sales, Inc.	Goods	CORR	\$690,000	\$138,000	100%	\$138,000	3
Delcoline, Inc.	Goods	DPWT	\$135,000	\$27,000	100%	\$27,000	3
G4S Justice Services	Nonprofessional Services	CORR	\$260,100	\$52,020	100%	\$52,020	3
Banner Glass, Inc.	Nonprofessional Services	DPWT	\$501,420	\$100,284	100%	\$100,284	3
Maryland Fire Equipment	Goods	FRS	\$1,370,793	\$274,159	100%	\$274,159	3
Clinical Radiologists	Professional Services	HHS	\$76,000	\$15,200	100%	\$15,200	3
Cummins Power Systems, Inc.	Nonprofessional Services	DPWT	\$900,000	\$180,000	100%	\$180,000	3
Boland Trane Services, Inc.	Nonprofessional Services	DPWT	\$300,000	\$60,000	100%	\$60,000	3
Booher & Associates	Nonprofessional Services	DPWT	\$65,634	\$13,127	100%	\$13,127	3
Safety League, Inc.	Goods	POL	\$659,220	\$131,844	100%	\$131,844	3
Jessica Brown, M.D.	Professional Services	HHS	\$134,944	\$26,989	100%	\$26,989	3
Gregory Frank, D.D.S.	Professional Services	CORR	\$179,662	\$35,932	100%	\$35,932	3
Aram Mokhtari, M.D.	Professional Services	CORR	\$7,500	\$1,500	100%	\$1,500	3
Bond Water Technologies	Nonprofessional Services	DPWT	\$138,918	\$27,784	100%	\$27,784	3
Dr. Robert R. Mantoni	Professional Services	HHS	\$173,000	\$34,600	100%	\$34,600	3
Dr. Madha Boutros	Professional Services	HHS	\$46,600	\$9,320	100%	\$9,320	3
Dr. Thomas J. Madigan	Professional Services	HHS	\$110,230	\$22,046	100%	\$22,046	3
James Walker/Action Tree	Nonprofessional Services	DPWT	\$100,000	\$20,000	100%	\$20,000	3

Continued on next page

September 2005 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Michael A. Sherer, M.D.	Professional Services	HHS	\$333,579	\$66,716	100%	\$66,716	3
Marc Vatin	Professional Services	HHS	\$34,001	\$6,800	100%	\$6,800	3
Teresita C. DiPinto, M.D.	Professional Services	HHS	\$101,875	\$20,375	100%	\$20,375	3
Safety League, Inc.	Goods	POL	\$115,991	\$23,198	100%	\$23,198	3
Excel Tree Expert Company	Nonprofessional Services	DPWT	\$100,000	\$20,000	100%	\$20,000	3
Health Management	Professional Services	HHS	\$210,000	\$42,000	85%	\$35,532	5
KI The Hinman Group	Goods	DPWT	\$197,207	\$39,441	73%	\$28,595	3
Alban Tractor Company	Goods	DPWT	\$156,000	\$31,200	100%	\$31,200	3
Olney Gardens, Inc.	Nonprofessional Services	DPWT	\$265,000	\$53,000	100%	\$53,000	3
Eastern Waterproofing	Nonprofessional Services	DPWT	\$1,772,675	\$354,535	75%	\$265,901	5
Monthly Total			\$9,895,349	\$1,979,070		\$1,873,122	

October 2005 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Capiton Colorado, L.L.C.	Professional Services	DTS	\$225,000	\$45,000	100%	\$45,000	3
DiDonato Consulting Service	Professional Services	DTS	\$300,000	\$60,000	95%	\$57,000	5
Criswell Chevrolet, Inc.	Goods	DPWT	\$300,000	\$60,000	100%	\$60,000	3
Pennsylvania Police Supply	Goods	POL	\$73,772	\$14,754	100%	\$14,754	3
GPD Telecom, Inc.	Professional Services	DTS	\$1,041,400	\$208,280	100%	\$208,280	3
Duro Bag Manufacturing	Goods	DLC	\$280,407	\$56,081	100%	\$56,081	3
A&A Restoration, Inc.	Nonprofessional Services	DPWT	\$328,281	\$65,656	69%	\$45,138	5
Monthly Total			\$2,548,860	\$509,771		\$486,253	

November 2005 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
C&C Farms, Inc.	Nonprofessional Services	DES	\$540,000	\$108,000	80%	\$86,400	5
Chesapeake Supply	Goods	DPWT	\$200,250	\$40,050	100%	\$40,050	3
Creative Socio-Medics Corp.	Professional Services	HHS	\$250,000	\$50,000	100%	\$50,000	3
Campbell Sand & Gravel	Goods	DPWT	\$591,630	\$118,326	100%	\$118,326	3
National Vision Administrators	Professional Services	OHR	\$3,250,000	\$650,000	100%	\$650,000	3
Maryland Sand & Stone	Goods	DPWT	\$480,975	\$96,195	100%	\$96,195	3
A-Amundale, Inc.	Nonprofessional Services	DPWT	\$1,200,000	\$240,000	100%	\$240,000	3
American Signal Company	Goods	DPWT	\$74,200	\$14,840	100%	\$14,840	3
Electric Advantage, Inc.	Nonprofessional Services	DPWT	\$2,691,300	\$538,260	50%	\$269,130	5
YMCA of Metropolitan	Professional Services	POL	\$85,000	\$17,000	100%	\$17,000	3
Hertich Fleet Services, Inc.	Goods	DPWT	\$1,500,000	\$300,000	100%	\$300,000	3
Norris Ford	Goods	DPWT	\$3,000,000	\$600,000	100%	\$600,000	3
ABC Imaging of Washington	Nonprofessional Services	DPWT	\$30,000	\$6,000	100%	\$6,000	3
Siemens Energy & Automation	Professional Services	DPWT	\$577,000	\$115,400	100%	\$115,400	3
Juice Company, Inc.	Goods	CORR	\$25,800	\$5,160	100%	\$5,160	3
Worldwide Tactical L.L.C.	Goods	POL	\$99,760	\$19,952	100%	\$19,952	3
D.D. Katz, Inc.	Professional Services	OHR	\$80,000	\$16,000	100%	\$16,000	3
Laake Enterprises	Nonprofessional Services	FRS	\$120,000	\$24,000	100%	\$24,000	3
Pridential Financial	Professional Services	OHR	\$30,000,000	\$6,000,000	100%	\$6,000,000	3
F&F & A./Jacobs/Sons, Inc.	Goods	DPWT	\$234,000	\$46,800	100%	\$46,800	3
Concrete General, Inc.	Nonprofessional Services	DPWT	\$2,243,645	\$448,729	12%	\$53,847	5
Spacesaver Systems, Inc.	Goods	DPWT	\$400,000	\$80,000	100%	\$80,000	3
United Concordia Companies	Professional Services	OHR	\$50,000,000	\$10,000,000	83%	\$8,300,000	5
Affiliated Computer Services	Goods	FRS	\$3,310	\$662	100%	\$662	3
Danny Sivert Company, Inc.	Nonprofessional Services	DPWT	\$90,000	\$18,000	100%	\$18,000	3
Monthly Total			\$97,766,870	\$19,553,374		\$17,167,762	

December 2005 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Weyer's Floor Service, Inc.	Nonprofessional Services	REC	\$180,000	\$36,000	100%	\$36,000	3
Bound Tree Medical L.L.C.	Goods	FRS	\$300,000	\$60,000	100%	\$60,000	3
Midori Corporate Cleaning	Nonprofessional Services	REC	\$115,835	\$23,167	50%	\$11,584	5
Criswell Chevrolet, Inc.	Goods	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Apex Environmental, Inc.	Professional Services	DPWT	\$4,260	\$852	100%	\$852	3
FlexAmerica, Inc.	Professional Services	OHR	\$36,000	\$7,200	100%	\$7,200	3
Smolen EMR Associates	Professional Services	DPWT	\$200,000	\$40,000	85%	\$33,840	5
Criswell Chevrolet, Inc.	Goods	DPWT	\$400,000	\$80,000	100%	\$80,000	3
Miller Brothers Ford	Goods	DPWT	\$100,000	\$20,000	100%	\$20,000	3
Bolan Smart Associates, Inc.	Professional Services	ECO	\$75,000	\$15,000	100%	\$15,000	3
Maryland Treatment Centers	Professional Services	HHS	\$1,421,920	\$284,384	53%	\$149,302	5
Dr. Jeffrey R. Lose	Professional Services	CORR	\$100,000	\$20,000	100%	\$20,000	3
Criswell Chevrolet, Inc.	Goods	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Criswell Chevrolet, Inc.	Goods	DPWT	\$250,000	\$50,000	100%	\$50,000	3
Kuhlman Lawn Service	Nonprofessional Services	DPWT	\$95,000	\$19,000	100%	\$19,000	3
Ti-con USA Construction, Inc.	Nonprofessional Services	DPWT	\$105,000	\$21,000	100%	\$21,000	3
Vacation Landscapes, Inc.	Nonprofessional Services	DPWT	\$110,000	\$22,000	100%	\$22,000	3
Lapinskis Landscaping, Inc.	Nonprofessional Services	DPWT	\$115,000	\$23,000	100%	\$23,000	3
Nelson Trucking Company	Nonprofessional Services	DPWT	\$72,000	\$14,400	100%	\$14,400	3
Patuxent Materials, Inc.	Goods	DPWT	\$682,680	\$136,536	100%	\$136,536	3
Dowon, Inc.	Nonprofessional Services	DPWT	\$95,000	\$19,000	95%	\$18,050	5
Office Depot	Goods	PROC	\$2,500,000	\$500,000	35%	\$175,000	5
Holiday Inn Gaithersburg	Nonprofessional Services	HHS	\$357,550	\$71,510	100%	\$71,510	3
Elevator Control Service	Nonprofessional Services	DPWT	\$876,416	\$175,283	100%	\$175,283	3
Monthly Total			\$8,591,661	\$1,718,332		\$1,239,557	

January 2006 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
First Vehicle Services, Inc.	Nonprofessional Services	DPWT	\$3,600,000	\$720,000	50%	\$360,000	5
Maryland Fire Equipment	Goods	FRS	\$133,791	\$26,758	100%	\$26,758	3
Butler Tree Service	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Complete Building Service	Professional Services	DPWT	\$900,000	\$180,000	75%	\$135,000	5
Olney Gardens, Inc.	Nonprofessional Services	DPWT	\$265,000	\$53,000	50%	\$26,500	5
Damascus Enterprises, Inc.	Nonprofessional Services	DPWT	\$90,000	\$18,000	100%	\$18,000	3
New Lawns, Inc.	Nonprofessional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
New Flyer Industries	Goods	DPWT	\$225,000	\$45,000	100%	\$45,000	3
Snap-On Industrial	Goods	DPWT	\$100,000	\$20,000	100%	\$20,000	3
Justic Trax, Inc.	Professional Services	POL	\$20,400	\$4,080	100%	\$4,080	3
Long Fence	Nonprofessional Services	DPWT	\$142,050	\$28,410	100%	\$28,410	3
SCS Engineers	Professional Services	DPWT	\$40,444	\$8,089	100%	\$8,089	3
Hodkinson Bentley	Goods	DPWT	\$914,592	\$182,918	100%	\$182,918	3
Maryland Fire Equipment	Goods	FRS	\$133,791	\$26,758	100%	\$26,758	3
Miller Brothers Ford	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Rel's, L.L.C	Nonprofessional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Roche Brothers, Inc.	Nonprofessional Services	DPWT	\$85,000	\$17,000	100%	\$17,000	3
CWH Research, Inc.	Nonprofessional Services	FRS	\$61,170	\$12,234	100%	\$12,234	3
Monthly Total			\$7,281,238	\$1,456,247		\$1,024,747	

February 2006 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
SCS Engineers	Professional Services	DPWT	\$221,665	\$44,333	95%	\$42,116	5
SCS Engineers	Professional Services	DPWT	\$22,255	\$4,451	25%	\$1,113	5
Hodkinson Bentley	Goods	DPWT	\$914,592	\$182,918	79%	\$144,231	5
Patrol Security & Investigation; Nonprofessional Services	Nonprofessional Services	DPWT	\$300,000	\$60,000	100%	\$60,000	3
D.D. Katz, Inc.	Professional Services	OHR	\$40,300	\$8,060	100%	\$8,060	3
Electric Advantage, Inc.	Nonprofessional Services	DPWT	\$856,500	\$171,300	50%	\$85,650	5
Public Consulting Group, Inc.	Professional Services	HHS	\$300,000	\$60,000	75%	\$45,000	5
Applied Industrial Technologies	Goods	DPWT	\$100,000	\$20,000	100%	\$20,000	3
Rock River Arms	Goods	POL	\$241,549	\$48,310	100%	\$48,310	3
Sport Chevrolet Company	Goods	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Anderson Tree Service Inc.	Nonprofessional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Apex Environmental, Inc.	Nonprofessional Services	DPWT	\$9,420	\$1,884	100%	\$1,884	3
Arc Environmental, Inc.	Professional Services	ECO	\$200,000	\$40,000	100%	\$40,000	3
Concrete General, Inc.	Nonprofessional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
THC Enterprises, Inc.	Nonprofessional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Gannett Fleming, Inc.	Professional Services	DPWT	\$86,173	\$17,235	100%	\$17,235	3
Fry Communications, Inc.	Nonprofessional Services	REC	\$1,514,823	\$302,965	100%	\$302,965	3
Apex Environmental, Inc.	Professional Services	HCA	\$9,311	\$1,862	100%	\$1,862	3
Justice Trax, Inc.	Professional Services	POL	\$104,844	\$20,969	100%	\$20,969	3
G&G Lawn Service	Nonprofessional Services	DPWT	\$125,000	\$25,000	100%	\$25,000	3
Ross Contracting, Inc.	Nonprofessional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Bay-River Associates	Professional Services	OHR	\$164,000	\$32,800	100%	\$32,800	3
CT Stanley & Son, Inc.	Nonprofessional Services	DPWT	\$1,500,000	\$300,000	100%	\$300,000	3

Monthly Total

\$7,510,432

\$1,502,087

\$1,357,195

March 2006 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Haines & Company, Inc.	Goods	POL	\$90,723	\$18,145	100%	\$18,145	3
Valley Proteins, Inc.	Nonprofessional Services	POL	\$120,000	\$24,000	100%	\$24,000	3
Miller Brothers Ford	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Maryland Business Forms, Inc.	Goods	DTS	\$120,000	\$24,000	100%	\$24,000	3
Municipal Emergency Services	Goods	FRS	\$200,000	\$40,000	100%	\$40,000	3
William R. Hill & Company	Goods	CORR	\$540,000	\$108,000	100%	\$108,000	3
Cardinal Healthcare	Goods	HHS	\$117,486	\$23,497	100%	\$23,497	3
Apex Environmental, Inc.	Professional Services	DPWT	\$2,684	\$537	100%	\$537	3
Apex Environmental, Inc.	Professional Services	DPWT	\$2,810	\$562	100%	\$562	5
EarthData International, Inc.	Professional Services	DTS	\$209,321	\$41,864	100%	\$41,864	3
J.P. Jay Associates, Inc.	Goods	DPWT	\$176,828	\$35,366	100%	\$35,366	3
Butter Krust Baking Company	Goods	CORR	\$330,000	\$66,000	100%	\$66,000	3
Graybar Electric Company	Nonprofessional Services	DPWT	\$153,000	\$30,600	100%	\$30,600	3
Criswell Chevrolet, Inc.	Goods	DPWT	\$109,715	\$21,943	100%	\$21,943	3
Comfort Inn-Shady Grove	Nonprofessional Services	HHS	\$576,930	\$115,386	100%	\$115,386	3
Best Western Hotel	Nonprofessional Services	HHS	\$1,289,490	\$257,898	100%	\$257,898	3
Hampton Inn	Nonprofessional Services	HHS	\$918,330	\$183,666	100%	\$183,666	3
Parr of Virginia, Inc.	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Aon Consulting	Professional Services	OHR	\$180,000	\$36,000	25%	\$9,000	5
Monthly Total			\$5,362,317	\$1,072,464		\$1,045,464	

April 2006 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Elliott & Frantz, Inc.	Goods	DPWT	\$250,000	\$50,000	100%	\$50,000	3
Bound Tree Medical L.L.C.	Goods	DPWT	\$800,000	\$160,000	100%	\$160,000	3
Singer Associates Fire	Goods	FRS	\$46,800	\$9,360	100%	\$9,460	3
Singer Associates Fire	Goods	FRS	\$114,101	\$22,820	100%	\$22,820	3
Municipal Emergency Services	Goods	FRS	\$49,533	\$9,907	100%	\$9,907	3
Mason-Dixon Fire Equipment	Goods	FRS	\$82,824	\$16,565	100%	\$16,565	3
Municipal Emergency Services	Goods	FRS	\$80,748	\$16,150	100%	\$16,150	3
Specialty Rescue, Inc.	Goods	FRS	\$124,224	\$24,845	100%	\$24,845	3
Singer Associates Fire	Goods	FRS	\$44,906	\$8,981	100%	\$8,981	3
Apex Environmental, Inc.	Professional Services	DPWT	\$5,575	\$1,115	100%	\$1,115	3
Flint Trading, Inc.	Goods	DPWT	\$100,000	\$20,000	100%	\$20,000	3
Alan Idoni	Goods	POL	\$141,894	\$28,379	100%	\$28,379	3
Whitaker Parking Systems	Nonprofessional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Orfanos Contractors, Inc.	Nonprofessional Services	DPWT	\$443,896	\$88,779	89%	\$78,658	5
Lawmen Supply Company	Goods	POL	\$400,000	\$80,000	100%	\$80,000	3
Atlantic Machinery, Inc.	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Sutron Corporation	Goods	DEP	\$107,000	\$21,400	100%	\$21,400	3
Posz, Inc.	Professional Services	HHS	\$288,417	\$57,683	100%	\$57,683	3
National Mailing Systems, Inc.	Goods	DPWT	\$350,426	\$70,085	100%	\$70,085	3
Cycom Data Systems, Inc.	Goods	CAO	\$123,145	\$24,629	100%	\$24,629	3
Monthly Total			\$3,853,489	\$770,698		\$760,677	

May 2006 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
SCS Engineers	Professional Services	DPWT	\$22,497	\$4,499	100%	\$4,499	3
D.D. Katz, Inc.	Professional Services	OHR	\$15,000	\$3,000	100%	\$3,000	3
World Class Auto & Truck	Goods	DPWT	\$78,600	\$15,720	100%	\$15,720	3
RJB Burroughs Backhoe	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Reprographic Technologies	Nonprofessional Services	DPWT	\$148,943	\$29,789	100%	\$29,789	3
iSecuretrac Corporation	Nonprofessional Services	CORR	\$382,110	\$76,422	100%	\$76,422	3
iSecuretrac Corporation	Nonprofessional Services	CORR	\$366,438	\$73,288	100%	\$73,288	3
iSecuretrac Corporation	Nonprofessional Services	CORR	\$382,110	\$76,422	100%	\$76,422	3
Professional Products, Inc.	Goods	DTS	\$169,607	\$33,921	100%	\$33,921	3
Technical Resources	Professional Services	DPWT	\$26,217	\$5,243	100%	\$5,243	3
Technical Resources	Professional Services	DPWT	\$19,500	\$3,900	100%	\$3,900	3
Technical Resources	Professional Services	DPWT	\$36,802	\$7,360	70%	\$5,152	5
Best Battery Company, Inc.	Goods	DPWT	\$300,000	\$60,000	100%	\$60,000	3
Mend Tree & Turf Care, Inc.	Nonprofessional Services	DPWT	\$75,000	\$15,000	89%	\$15,000	3
Autoglo Autoparts, Inc.	Goods	DPWT	\$94,534	\$18,907	100%	\$18,907	3
Bl, Inc.	Goods	CORR	\$6,000	\$1,200	100%	\$1,200	3
American Bio Medica Corp.	Goods	CORR	\$180,000	\$36,000	100%	\$36,000	3
GableSigns & Graphics, Inc.	Nonprofessional Services	DPWT	\$141,562	\$28,312	100%	\$28,312	3
Autoglo Autoparts, Inc.	Goods	DPWT	\$94,534	\$18,907	100%	\$18,907	3
Gilling Corp.	Goods	DPWT	\$35,000,000	\$7,000,000	100%	\$7,000,000	3
Lee's Tree Service, Inc.	Nonprofessional Services	DPWT	\$10,100	\$2,020	100%	\$2,020	3
Apex Companies, L.L.C.	Professional Services	DPWT	\$2,685	\$537	100%	\$537	3
Hawkins Electric Company	Goods	DPWT	\$27,400	\$5,480	100%	\$5,480	3
JML Medical, Inc.	Goods	CORR	\$66,549	\$13,310	100%	\$13,310	3

Continued on next page

May 2006 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Technical Resources	Professional Services	DPWT	\$36,802	\$7,360	75%	\$5,520	5
Standard Fusee Corporation	Goods	POL	\$25,000	\$5,000	100%	\$5,000	3
SuccessFactors, Inc.	Professional Services	OHR	\$1,130,000	\$226,000	92%	\$207,016	5
Technical Resources	Professional Services	DPWT	\$14,664	\$2,933	87%	\$2,566	5
Kibart, Inc.	Professional Services	DPWT	\$38,007	\$7,601	100%	\$7,601	3
Gaithersburg Farmers Supply	Goods	DPWT	\$750,000	\$150,000	100%	\$150,000	3
Action tree Experts	Nonprofessional Services	DPWT	\$50,000	\$10,000	100%	\$10,000	3
Saf-Gard Safety Shoe	Goods	DPWT	\$76,880	\$15,376	100%	\$15,376	3
All Car Leasing, Inc.	Goods	REC	\$128,145	\$25,629	100%	\$25,629	3

Monthly Total

\$840,045,686

\$8,009,136

\$7,985,737

June 2006 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Motorola, Inc.	Professional Services	POL	\$1,916,200	\$383,240	95%	\$364,078	5
Datastream Systems, Inc.	Professional Services	DEP	\$710,000	\$142,000	100%	\$142,000	3
American Paving Fabrics, Inc.	Goods	DPWT	\$135,500	\$27,100	100%	\$27,100	3
Laser Craft, Inc.	Goods	POL	\$15,000,000	\$3,000,000	25%	\$750,000	5
Singer Associates Fire	Goods	FRS	\$108,853	\$21,771	100%	\$21,771	3
Municipal Emergency Services	Goods	FRS	\$100,000	\$20,000	100%	\$20,000	3
Mason-Dixon Fire Equipment	Goods	FRS	\$84,804	\$16,961	100%	\$16,961	3
Singer Associates Fire	Goods	FRS	\$100,000	\$20,000	100%	\$20,000	3
Lemay Associates	Professional Services	DPWT	\$770,000	\$154,000	26%	\$39,655	5
Professional Products, Inc.	Goods	DTS	\$143,016	\$28,603	100%	\$28,603	3
Chesapeake Supply	Goods	DPWT	\$125,000	\$25,000	100%	\$25,000	3
Steril-Koni USA	Goods	DPWT	\$100,000	\$20,000	100%	\$20,000	3
Wolf Coach Inc.	Goods	DPWT	\$550,000	\$110,000	100%	\$110,000	3
Mettler-Toledo, Inc.	Goods	DPWT	\$148,597	\$29,719	100%	\$29,719	3
Technical Resources	Professional Services	DPWT	\$36,938	\$7,388	80%	\$5,910	5
Playground Specialists, Inc.	Goods	REC	\$361,800	\$72,360	100%	\$72,360	3
Specialty Rescue, Inc.	Goods	FRS	\$198,400	\$39,680	100%	\$39,680	3
Maryland Environment Service	Professional Services	DEP	\$1,330,982	\$266,196	70%	\$185,805	5
Vernon E Stup Company	Goods	DPWT	\$750,000	\$150,000	100%	\$150,000	3
National Safety Supply Inc.	Goods	FRS	\$68,678	\$13,736	100%	\$13,736	3
American Fitness & Sport	Nonprofessional Services	REC	\$68,100	\$13,620	100%	\$13,620	3
Philip R. Lamb & Company	Professional Services	DPWT	\$49,606	\$9,921	100%	\$9,921	3
Municipal Emergency Services	Goods	FRS	\$279,090	\$55,818	100%	\$55,818	3
Montgomery Acute Renal Care	Professional Services	CORR	\$150,000	\$30,000	100%	\$30,000	3
Gannett Fleming, Inc.	Professional Services	DPWT	\$210,833	\$42,167	100%	\$42,167	3
Heartline Fitness Products	Nonprofessional Services	REC	\$473,018	\$94,604	100%	\$94,604	3

Continued on next page

June 2006 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Mulheron Tree Experts	Nonprofessional Services	DPWT	\$125,000	\$25,000	45%	\$11,250	5
George Associates, Inc.	Goods	DPWT	\$125,000	\$25,000	100%	\$25,000	3
Granturk Equipment Company	Goods	DPWT	\$99,005	\$19,801	100%	\$19,801	3
Olney Gardens, Inc.	Nonprofessional Services	DPWT	\$200,000	\$40,000	40%	\$16,000	5
Adventure Theatre, Inc.	Construction	REC	\$400,000	\$80,000	25%	\$20,000	5
Anderson Tree Service, Inc.	Nonprofessional Services	DPWT	\$100,000	\$20,000	100%	\$20,000	3
American Truck & Bus	Goods	FRS	\$1,575,000	\$315,000	100%	\$315,000	3
Serco, Inc.	Nonprofessional Services	DPWT	\$2,250,000	\$450,000	45%	\$202,500	5
Action Tree Experts	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
G.L. Cornell Company	Goods	DPWT	\$125,000	\$25,000	100%	\$25,000	3
Old Dominion Brush	Goods	DPWT	\$293,423	\$58,685	100%	\$58,685	3
Havis-Shields Equipment	Goods	POL	\$238,995	\$47,799	100%	\$47,799	3
Doron Precision Systems, Inc.	Goods	FRS	\$256,180	\$51,236	100%	\$51,236	3
Butts Ticket Company	Goods	DPWT	\$253,617	\$50,723	100%	\$50,723	3
Fitness Resource, Inc.	Goods	FRS	\$195,000	\$39,000	100%	\$39,000	3
Gobal Healthcare Group, L.L.C	Professional Services	CORR	\$600,000	\$120,000	100%	\$120,000	3
Montgomery Medical	Professional Services	CORR	\$600,000	\$120,000	100%	\$120,000	3
Aram Mokhtari, M.D.	Professional Services	CORR	\$675,000	\$135,000	100%	\$135,000	3
American Fire Equipment	Goods	FRS	\$869,964	\$173,993	100%	\$173,993	3
Wheeled Coach Industries	Goods	DPWT	\$2,831,571	\$566,314	100%	\$566,314	3
Pierce Manufacturing, Inc.	Goods	FRS	\$4,000,000	\$800,000	100%	\$800,000	3
Pierce Manufacturing, Inc.	Goods	FRS	\$2,400,000	\$480,000	100%	\$480,000	3
The Whitlock Group	Goods	DTS	\$95,000	\$19,000	100%	\$19,000	3
Apollo Video Technology	Goods	DPWT	\$300,000	\$60,000	58%	\$34,770	5
Professional Products, Inc.	Goods	DTS	\$89,000	\$17,800	100%	\$17,800	3
Celco/Verizon Wireless	Nonprofessional Services	DTS	\$1,200,000	\$240,000	75%	\$180,000	5

Continued on next page

June 2006 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Cellco/Verizon Wireless	Nonprofessional Services	DTS	\$2,000,000	\$400,000	75%	\$300,000	5
Air & Gas Technologies, Inc.	Goods	DPWT	\$250,000	\$50,000	100%	\$50,000	3
Lockheed Martin AspenMed	Professional Services	OHR	\$772,593	\$154,519	100%	\$154,519	3
Lockheed Martin AspenMed	Professional Services	OHR	\$858,708	\$171,742	100%	\$171,742	3
Dentrust Dental International	Professional Services	CORR	\$525,000	\$105,000	100%	\$105,000	3
Maxim Staffing Solutions	Professional Services	CORR	\$600,000	\$120,000	100%	\$120,000	3
Securitas Security Services	Nonprofessional Services	SHERIFF	\$1,860,000	\$372,000	95%	\$353,400	5
Xerox Corporation	Goods	DPWT	\$335,260	\$67,052	100%	\$67,052	3
Xerox Corporation	Goods	DPWT	\$481,467	\$96,293	100%	\$96,293	3
Pavex, Inc.	Nonprofessional Services	DPWT	\$608,700	\$121,740	75%	\$91,104	5
Wheeled Coach Industries	Goods	FRS	\$241,638	\$48,328	100%	\$48,328	3
Hilb Rogal & Hobbs	Professional Services	FIN	\$500,000	\$100,000	100%	\$100,000	3
Washington Air Compressor	Goods	DPWT	\$125,000	\$25,000	100%	\$25,000	3
Hyatt & Company	Goods	REC	\$361,120	\$72,224	100%	\$72,224	3
First Vehicle Services	Nonprofessional Services	DPWT	\$1,200,000	\$240,000	69%	\$165,120	5
National Safety Supply, Inc.	Goods	FRS	\$1,050,000	\$210,000	100%	\$210,000	3
Specialty Rescue, Inc.	Goods	FRS	\$1,050,000	\$210,000	100%	\$210,000	3
W.W. Engine & Supply	Goods	FRS	\$1,200,000	\$240,000	100%	\$240,000	3
Mason-Dixon Fire Equipment	Goods	FRS	\$6,000,000	\$1,200,000	100%	\$1,200,000	3
Municipal Emergency Services	Goods	FRS	\$2,250,000	\$450,000	100%	\$450,000	3
Maryland Fire Equipment	Goods	FRS	\$375,000	\$75,000	100%	\$75,000	3
Pierce Manufacturing, Inc.	Goods	FRS	\$89,742	\$17,948	100%	\$17,948	3
Elswick & Elswick, Inc.	Nonprofessional Services	DPWT	\$50,000	\$10,000	100%	\$10,000	3
Monthly Total			\$66,850,398	\$13,370,081		\$10,250,109	

OFFICE OF PROCUREMENT



Office of Procurement

Beatrice P. Tignor, Director

255 Rockville Pike, Suite 180

Rockville, Maryland 20850-4166

Telephone: 240-777-9900

Fax: 240-777-9952